

# The Ten M.I.F.F Techniques Cheat Sheet

Management/Involvement	Focus/Feedback
<p><u>Positive Reinforcement – Behavior:</u></p> <p><u>Mode of Response:</u></p> <p><u>Space:</u></p> <p><u>Signals:</u></p> <p><u>Specific Questions:</u></p> <p><u>Involvement of Visitors (Use of Distractions):</u></p>	<p><u>Positive Reinforcement – Answers:</u></p> <p><u>Deliberate “Mistakes”:</u></p> <p><u>Eliminating the Echo:</u></p> <p><u>Circulation:</u></p> <p><u>Specific Questions:</u></p> <p><u>Wait Time”</u></p>